<table>
<thead>
<tr>
<th>Course number</th>
<th>Course name</th>
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<tbody>
<tr>
<td>24 - 26</td>
<td>Leadership (LS)</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Lecturer</th>
<th>Tuition type</th>
<th>Compulsory/Elective</th>
</tr>
</thead>
<tbody>
<tr>
<td>Regan Cotter, Visiting Professor from <em>Eastern Institute of Technology</em>, New Zealand</td>
<td>Seminar-style tuition with exercises</td>
<td>Elective</td>
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**Learning outcomes**

- Identify a personal leadership plan and develop an implementation strategy to grow and improve your own leadership style.
- Evaluate elements of successful leadership in self and others to influence a business entity.
- Identify and discuss leadership approaches working towards efficient and effective performance in a business entity.

**Content**

Part I: INTRODUCTION TO LEADERSHIP.
What Does It Mean to Be a Leader?

Part II: PERSPECTIVES ON LEADERSHIP.
Traits, Behaviors, and Relationships in Leadership
Contingency Approaches to Leadership.

Part III: THE PERSONAL SIDE OF LEADERSHIP.
The Leader as an Individual.
Leadership Mind and Heart.
Courage and Moral Leadership.
Followership.

Part IV: THE LEADER AS A RELATIONSHIP BUILDER.
Motivation and Empowerment.
Leadership Communication.
Leading Teams.
Developing Leadership Diversity.
Leadership Power and Influence.

Part V: THE LEADER AS A SOCIAL ARCHITECT.
Creating Vision and Strategic Direction.
Shaping Culture and Values.
Leading Change.

**Literature**

**Required reading**

### Teaching and learning methods
- Presentation
- Seminar and group work
- Self-insight work sheets that help identify your personal leadership strengths and weaknesses

### Type of examination/Requirements for the award of credit points
- Reflective journal and leadership insight work sheets, 1000 words. 20% of final mark.
- Personal leadership development plan. Identify 3 personal leadership objectives and explain how you will implement and monitor each objective to make you a more effective leader, 2500 words. 80% of final mark.
- Regular attendance (min. 80%)
- Additional exercises and materials will be provided via Moodle

### Class meetings
<table>
<thead>
<tr>
<th>Dates</th>
<th>Time</th>
<th>Room</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monday, 6 May 2019:</td>
<td>13:30-16:45, S 113</td>
<td>S 113</td>
</tr>
<tr>
<td>Tuesday, 7 May 2019:</td>
<td>15:15-18:30, S 214</td>
<td>S 214</td>
</tr>
<tr>
<td>Wednesday, 8 May 2019:</td>
<td>13:30-16:45, S 113</td>
<td>S 113</td>
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<tr>
<td>Thursday, 9 May 2019:</td>
<td>13:30-16:45, S 113</td>
<td>S 113</td>
</tr>
<tr>
<td>Friday, 10 May 2019:</td>
<td>10:00-13:15, S 113</td>
<td>S 113</td>
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<tr>
<td>Monday, 13 May 2019:</td>
<td>13:30-16:45, S 201</td>
<td>S 201</td>
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<tr>
<td>Tuesday, 14 May 2019:</td>
<td>15:15-18:30, S 214</td>
<td>S 214</td>
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<tr>
<td>Wednesday, 15 May 2019:</td>
<td>13:30-16:45, S 214</td>
<td>S 214</td>
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<tr>
<td>Thursday, 16 May 2019:</td>
<td>13:30-16:45, S -118</td>
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<tr>
<td>Friday, 17 May 2019:</td>
<td>10:00-13:15, S -118</td>
<td>S -118</td>
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### ECTS Credits
- 5

### Workload
- 150 hours
- Contact/attendance time: 30 h
- Additional work: 120 h

### Course language
- English